

**Regional Snapshot 2018- Loveland/Berthoud Residential Detached**

<b>LOVELAND/BERTHOUD RES</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	<b>289</b>	<b>331</b>	<b>387</b>	<b>441</b>	<b>485</b>	<b>469</b>
Previous Year Active	374	417	453	484	513	622
% Difference Previous Yr	-22.7%	-20.6%	-14.6%	-8.9%	-5.5%	-24.6%
<b>Monthly # of Sold Listings</b>	<b>122</b>	<b>96</b>	<b>145</b>	<b>153</b>	<b>232</b>	<b>238</b>
<b>Monthly Median Sales Price</b>	<b>\$399,500</b>	<b>\$385,815</b>	<b>\$380,465</b>	<b>\$387,500</b>	<b>\$406,500</b>	<b>\$389,577</b>
Previous Year Median	\$341,000	\$372,750	\$357,685	\$339,900	\$350,000	\$355,250
% Difference Previous Yr	17.2%	3.5%	6.4%	14.0%	16.1%	9.7%
<b>Monthly \$ Volume</b>	<b>\$56,056,119</b>	<b>\$42,550,490</b>	<b>\$59,458,840</b>	<b>\$64,211,903</b>	<b>\$102,842,220</b>	<b>\$103,484,691</b>
Previous Year Monthly \$ Volume	\$44,119,174	\$42,679,713	\$78,599,095	\$86,118,273	\$109,999,209	\$102,429,384
% Difference Previous Yr	27.1%	-0.3%	-24.4%	-25.4%	-6.5%	1.0%
<b>YTD # of Listings Sold</b>	<b>122</b>	<b>218</b>	<b>363</b>	<b>516</b>	<b>748</b>	<b>986</b>
Previous Year # Sold	115	217	414	643	915	1155
% Difference Previous Yr	6.1%	0.5%	-12.3%	-19.8%	-18.3%	-14.6%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>90</b>	<b>93</b>	<b>83</b>	<b>77</b>	<b>67</b>	<b>62</b>
<b>YTD ADOM</b>	<b>90</b>	<b>91</b>	<b>86</b>	<b>84</b>	<b>78</b>	<b>74</b>
Previous Year ADOM	87	85	85	82	79	77
% Difference Previous Yr	3.4%	7.1%	1.2%	2.4%	-1.3%	-3.9%
<b>YTD \$ Volume</b>	<b>\$56,056,119</b>	<b>\$98,606,609</b>	<b>\$158,065,449</b>	<b>\$222,277,352</b>	<b>\$325,119,572</b>	<b>\$428,604,263</b>
Previous Year YTD \$ Volume	\$44,119,174	\$86,798,887	\$165,397,982	\$251,516,255	\$361,515,464	\$463,944,848
% Difference Previous Yr	27.1%	13.6%	-4.4%	-11.6%	-10.1%	-7.6%

<b>LOVELAND/BERTHOUD RES (cont'd)</b>	<b>Jul</b>
<b>Monthly Active Listing Snapshot</b>	<b>484</b>
Previous Year Active	618
% Difference Previous Yr	-21.7%
<b>Monthly # of Sold Listings</b>	<b>211</b>
<b>Monthly Median Sales Price</b>	<b>\$380,000</b>
Previous Year Median	\$362,500
% Difference Previous Yr	4.8%
<b>Monthly \$ Volume</b>	<b>\$92,699,932</b>
Previous Year Monthly \$ Volume	\$92,485,065
% Difference Previous Yr	0.2%
<b>YTD # of Listings Sold</b>	<b>1,197</b>
Previous Year # Sold	1372
% Difference Previous Yr	-12.8%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>74</b>
<b>YTD ADOM</b>	<b>74</b>
Previous Year ADOM	76
% Difference Previous Yr	-2.6%
<b>YTD \$ Volume</b>	<b>\$521,304,195</b>
Previous Year YTD \$ Volume	\$556,429,913
% Difference Previous Yr	-6.3%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract". To Be Builts & Under Construction are excluded from active results as of 3/2012.

**Regional Snapshot 2018 - Loveland/Berthoud Attached Dwelling**

<b>LOVELAND/BERTHOUD ATD DWELL</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	<b>38</b>	<b>57</b>	<b>53</b>	<b>62</b>	<b>51</b>	<b>50</b>
Previous Year Active	37	26	31	47	48	61
% Difference Previous Yr	2.7%	119.2%	71.0%	31.9%	6.3%	-18.0%
<b>Monthly # of Sold Listings</b>	<b>18</b>	<b>22</b>	<b>25</b>	<b>35</b>	<b>47</b>	<b>52</b>
<b>Monthly Median Sales Price</b>	<b>\$293,750</b>	<b>\$287,950</b>	<b>\$290,000</b>	<b>\$306,000</b>	<b>\$305,912</b>	<b>\$293,000</b>
Previous Year Median	\$252,200	\$268,000	\$247,500	\$252,000	\$262,122	\$274,900
% Difference Previous Yr	16.5%	7.4%	17.2%	21.4%	16.7%	6.6%
<b>Monthly \$ Volume</b>	<b>\$5,435,727</b>	<b>\$7,022,689</b>	<b>\$7,575,301</b>	<b>\$10,658,798</b>	<b>\$14,560,051</b>	<b>\$15,818,377</b>
Previous Year Monthly \$ Volume	\$3,805,693	\$4,850,441	\$4,151,973	\$3,499,727	\$9,270,569	\$7,319,484
% Difference Previous Yr	42.8%	44.8%	82.5%	204.6%	57.1%	116.1%
<b>YTD # of Listings Sold</b>	<b>18</b>	<b>40</b>	<b>65</b>	<b>100</b>	<b>147</b>	<b>199</b>
Previous Year # Sold	14	31	47	60	95	121
% Difference Previous Yr	28.6%	29.0%	38.3%	66.7%	54.7%	64.5%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>116</b>	<b>129</b>	<b>106</b>	<b>113</b>	<b>124</b>	<b>118</b>
<b>YTD ADOM</b>	<b>116</b>	<b>123</b>	<b>119</b>	<b>117</b>	<b>119</b>	<b>120</b>
Previous Year ADOM	83	78	71	71	64	63
% Difference Previous Yr	39.8%	57.7%	67.6%	64.8%	85.9%	90.5%
<b>YTD \$ Volume</b>	<b>\$5,435,727</b>	<b>\$12,458,416</b>	<b>\$20,033,717</b>	<b>\$30,692,515</b>	<b>\$45,252,566</b>	<b>\$61,070,943</b>
Previous Year YTD \$ Volume	\$3,805,693	\$8,656,134	\$12,808,107	\$16,307,834	\$25,578,403	\$32,897,887
% Difference Previous Yr	42.8%	43.9%	56.4%	88.2%	76.9%	85.6%

<b>LOVELAND/BERTHOUD ATD DWELL (cont'd)</b>	<b>Jul</b>
<b>Monthly Active Listing Snapshot</b>	<b>48</b>
Previous Year Active	57
% Difference Previous Yr	-15.8%
<b>Monthly # of Sold Listings</b>	<b>32</b>
<b>Monthly Median Sales Price</b>	<b>\$287,500</b>
Previous Year Median	\$261,777
% Difference Previous Yr	9.8%
<b>Monthly \$ Volume</b>	<b>\$9,483,661</b>
Previous Year Monthly \$ Volume	\$9,236,600
% Difference Previous Yr	2.7%
<b>YTD # of Listings Sold</b>	<b>231</b>
Previous Year # Sold	153
% Difference Previous Yr	51.0%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>78</b>
<b>YTD ADOM</b>	<b>116</b>
Previous Year ADOM	63
% Difference Previous Yr	84.1%
<b>YTD \$ Volume</b>	<b>\$70,554,604</b>
Previous Year YTD \$ Volume	\$42,134,487
% Difference Previous Yr	67.5%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), attached dwelling properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract" date. To Be Builts & Under Construction are excluded from active results as of 3/2012.