

### Regional Snapshot 2010 - Loveland/Berthoud Residential Detached

<b>LOVELAND/BERTHOUD RES</b>	<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>
<b>Active Listing Snapshot</b>	<b>941</b>	<b>1042</b>	<b>1099</b>	<b>1126</b>	<b>1117</b>	<b>1101</b>
Previous Year Active	970	1010	1099	1069	1080	1095
% Difference Previous Yr	-3.0%	3.2%	0.0%	5.3%	3.4%	0.5%
<b># of Sold Listings</b>	<b>57</b>	<b>80</b>	<b>126</b>	<b>138</b>	<b>158</b>	<b>169</b>
<b>Median Sales Price</b>	<b>\$195,000</b>	<b>\$192,500</b>	<b>\$234,500</b>	<b>\$199,900</b>	<b>\$214,500</b>	<b>\$234,000</b>
Previous Year Median	\$236,000	\$195,000	\$220,000	\$183,500	\$198,000	\$207,500
% Difference Previous Yr	-17.4%	-1.3%	6.6%	8.9%	8.3%	12.8%
<b>Average Days on Market (ADOM)</b>	<b>133</b>	<b>125</b>	<b>123</b>	<b>105</b>	<b>117</b>	<b>132</b>
<b>YTD ADOM</b>	<b>133</b>	<b>128</b>	<b>126</b>	<b>119</b>	<b>118</b>	<b>121</b>
Previous Year ADOM	109	127	123	127	125	121
% Difference Previous Yr	22.0%	0.8%	2.4%	-6.3%	-5.6%	0.0%
<b>YTD # of Listings Sold</b>	<b>57</b>	<b>137</b>	<b>263</b>	<b>401</b>	<b>559</b>	<b>728</b>
Previous Year # Sold	56	143	231	334	440	579
% Difference Previous Yr	1.8%	-4.2%	13.9%	20.1%	27.0%	25.7%
<b>Monthly \$ Volume</b>	<b>\$13,173,437</b>	<b>\$19,241,626</b>	<b>\$34,334,746</b>	<b>\$34,199,536</b>	<b>\$39,407,269</b>	<b>\$47,395,158</b>
Previous Year Monthly \$ Volume	\$14,957,944	\$21,741,273	\$22,712,094	\$23,882,898	\$24,919,043	\$34,313,560
% Difference Previous Yr	-11.9%	-11.5%	51.2%	43.2%	58.1%	38.1%
<b>YTD \$ Volume</b>	<b>\$13,173,437</b>	<b>\$32,415,063</b>	<b>\$66,749,809</b>	<b>\$100,949,345</b>	<b>\$140,356,614</b>	<b>\$187,751,772</b>
Previous Year YTD \$ Volume	\$14,957,944	\$36,699,217	\$59,411,311	\$83,294,209	\$108,213,252	\$142,526,812
% Difference Previous Yr	-11.9%	-11.7%	12.4%	21.2%	29.7%	31.7%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract"

### Regional Snapshot 2010 - Loveland/Berthoud Attached Dwelling

<b>LOVELAND/BERTHOUD ATD DWEL</b>	<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>
<b>Active Listing Snapshot</b>	<b>115</b>	<b>133</b>	<b>125</b>	<b>139</b>	<b>130</b>	<b>115</b>
Previous Year Active	84	96	115	124	118	119
% Difference Previous Yr	36.9%	38.5%	8.7%	12.1%	10.2%	-3.4%
<b># of Sold Listings</b>	<b>8</b>	<b>12</b>	<b>16</b>	<b>15</b>	<b>20</b>	<b>17</b>
<b>Median Sales Price</b>	<b>\$129,500</b>	<b>\$146,900</b>	<b>\$150,000</b>	<b>\$147,000</b>	<b>\$154,000</b>	<b>\$152,000</b>
Previous Year Median	\$65,000	\$140,000	\$125,000	\$150,000	\$143,500	\$151,000
% Difference Previous Yr	99.2%	4.9%	20.0%	-2.0%	7.3%	0.7%
<b>Average Days on Market (ADOM)</b>	<b>91</b>	<b>107</b>	<b>108</b>	<b>121</b>	<b>88</b>	<b>118</b>
<b>YTD ADOM</b>	<b>91</b>	<b>97</b>	<b>102</b>	<b>107</b>	<b>102</b>	<b>105</b>
Previous Year ADOM	88	113	99	106	108	117
% Difference Previous Yr	3.4%	-14.2%	3.0%	0.9%	-5.6%	-10.3%
<b>YTD # of Listings Sold</b>	<b>8</b>	<b>20</b>	<b>36</b>	<b>51</b>	<b>71</b>	<b>88</b>
Previous Year # Sold	2	12	20	37	52	68
% Difference Previous Yr	300.0%	66.7%	80.0%	37.8%	36.5%	29.4%
<b>Monthly \$ Volume</b>	<b>\$1,103,400</b>	<b>\$1,868,700</b>	<b>\$2,475,100</b>	<b>\$2,202,935</b>	<b>\$3,474,824</b>	<b>\$2,922,127</b>
Previous Year Monthly \$ Volume	\$233,000	\$1,455,050	\$1,130,656	\$2,522,755	\$2,156,524	\$2,634,125
% Difference Previous Yr	373.6%	28.4%	118.9%	-12.7%	61.1%	10.9%
<b>YTD \$ Volume</b>	<b>\$1,103,400</b>	<b>\$2,972,100</b>	<b>\$5,447,200</b>	<b>\$7,650,135</b>	<b>\$11,124,959</b>	<b>\$14,047,086</b>
Previous Year YTD \$ Volume	\$233,000	\$1,688,050	\$2,818,706	\$5,341,461	\$7,497,985	\$10,132,110
% Difference Previous Yr	373.6%	76.1%	93.3%	43.2%	48.4%	38.6%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), attached dwelling properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract" date.