

# Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## Berthoud

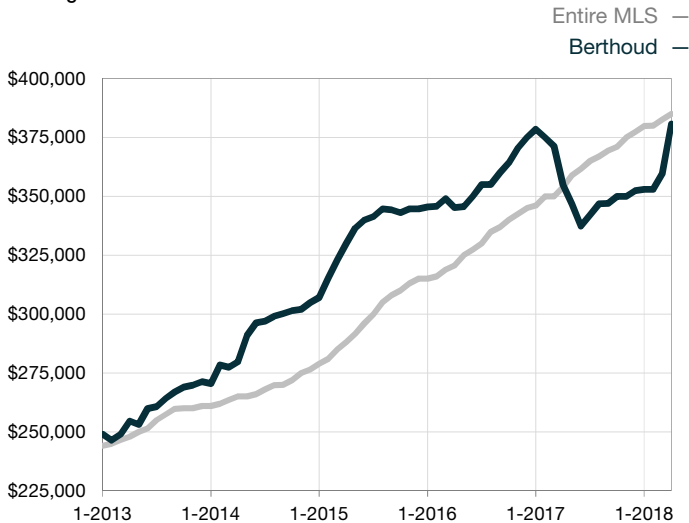
Single Family Key Metrics	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
New Listings	40	61	+ 52.5%	244	152	- 37.7%
Sold Listings	67	25	- 62.7%	132	74	- 43.9%
Median Sales Price*	\$327,886	\$399,950	+ 22.0%	\$337,852	\$405,457	+ 20.0%
Average Sales Price*	\$351,057	\$484,552	+ 38.0%	\$376,488	\$464,527	+ 23.4%
Percent of List Price Received*	101.3%	100.2%	- 1.1%	100.5%	99.8%	- 0.7%
Days on Market Until Sale	106	75	- 29.2%	104	91	- 12.5%
Inventory of Homes for Sale	72	80	+ 11.1%	--	--	--
Months Supply of Inventory	3.1	2.6	- 16.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
New Listings	4	0	- 100.0%	25	13	- 48.0%
Sold Listings	3	5	+ 66.7%	8	8	0.0%
Median Sales Price*	\$339,000	\$320,970	- 5.3%	\$296,350	\$320,785	+ 8.2%
Average Sales Price*	\$331,967	\$326,374	- 1.7%	\$299,846	\$326,318	+ 8.8%
Percent of List Price Received*	99.2%	99.7%	+ 0.5%	100.6%	99.8%	- 0.8%
Days on Market Until Sale	61	81	+ 32.8%	69	62	- 10.1%
Inventory of Homes for Sale	13	4	- 69.2%	--	--	--
Months Supply of Inventory	5.0	1.9	- 62.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

