

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

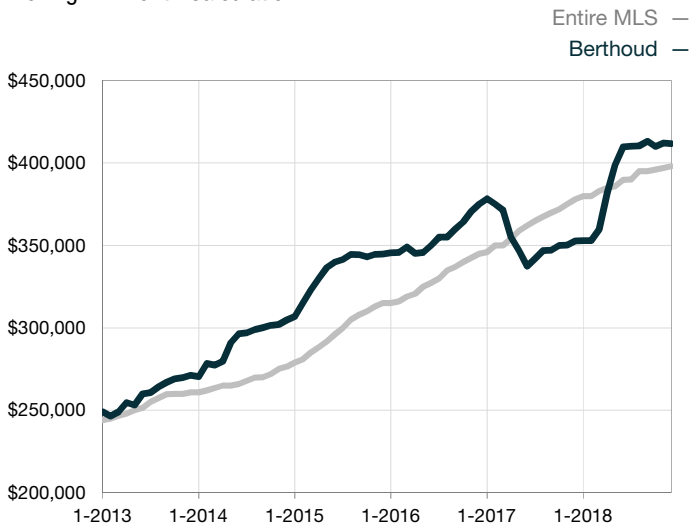
Single Family	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Key Metrics						
New Listings	13	20	+ 53.8%	515	477	- 7.4%
Sold Listings	21	28	+ 33.3%	433	327	- 24.5%
Median Sales Price*	\$408,266	\$399,563	- 2.1%	\$352,800	\$411,651	+ 16.7%
Average Sales Price*	\$452,290	\$429,787	- 5.0%	\$404,787	\$455,063	+ 12.4%
Percent of List Price Received*	97.0%	99.8%	+ 2.9%	100.0%	99.7%	- 0.3%
Days on Market Until Sale	115	104	- 9.6%	95	88	- 7.4%
Inventory of Homes for Sale	64	89	+ 39.1%	--	--	--
Months Supply of Inventory	1.8	3.3	+ 83.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	42	39	- 7.1%
Sold Listings	1	0	- 100.0%	21	22	+ 4.8%
Median Sales Price*	\$329,900	\$0	- 100.0%	\$300,000	\$327,985	+ 9.3%
Average Sales Price*	\$329,900	\$0	- 100.0%	\$305,668	\$336,995	+ 10.2%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	99.6%	100.9%	+ 1.3%
Days on Market Until Sale	168	0	- 100.0%	72	69	- 4.2%
Inventory of Homes for Sale	2	6	+ 200.0%	--	--	--
Months Supply of Inventory	1.0	2.5	+ 150.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

