

# Local Market Update for December 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Estes Park

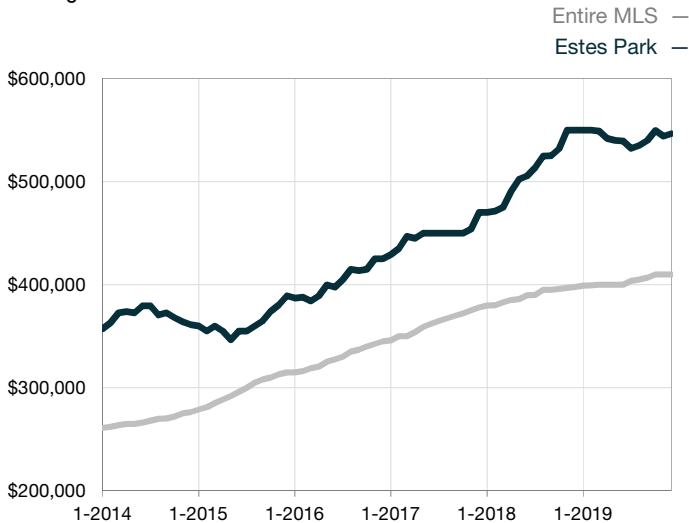
Single Family	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	7	8	+ 14.3%	283	242	- 14.5%
Sold Listings	12	9	- 25.0%	211	190	- 10.0%
Median Sales Price*	\$595,000	<b>\$705,000</b>	+ 18.5%	\$550,000	<b>\$546,500</b>	- 0.6%
Average Sales Price*	\$714,188	<b>\$738,333</b>	+ 3.4%	\$607,718	<b>\$599,901</b>	- 1.3%
Percent of List Price Received*	96.2%	<b>95.1%</b>	- 1.1%	97.8%	<b>97.4%</b>	- 0.4%
Days on Market Until Sale	133	<b>120</b>	- 9.8%	87	<b>104</b>	+ 19.5%
Inventory of Homes for Sale	56	<b>39</b>	- 30.4%	--	--	--
Months Supply of Inventory	3.2	<b>2.5</b>	- 21.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	8	5	- 37.5%	170	182	+ 7.1%
Sold Listings	9	8	- 11.1%	119	131	+ 10.1%
Median Sales Price*	\$355,000	<b>\$357,450</b>	+ 0.7%	\$317,500	<b>\$363,000</b>	+ 14.3%
Average Sales Price*	\$363,989	<b>\$302,463</b>	- 16.9%	\$314,722	<b>\$354,726</b>	+ 12.7%
Percent of List Price Received*	98.4%	<b>97.6%</b>	- 0.8%	96.5%	<b>97.9%</b>	+ 1.5%
Days on Market Until Sale	63	<b>103</b>	+ 63.5%	72	<b>79</b>	+ 9.7%
Inventory of Homes for Sale	28	<b>32</b>	+ 14.3%	--	--	--
Months Supply of Inventory	2.8	<b>2.9</b>	+ 3.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

