

Local Market Update for July 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

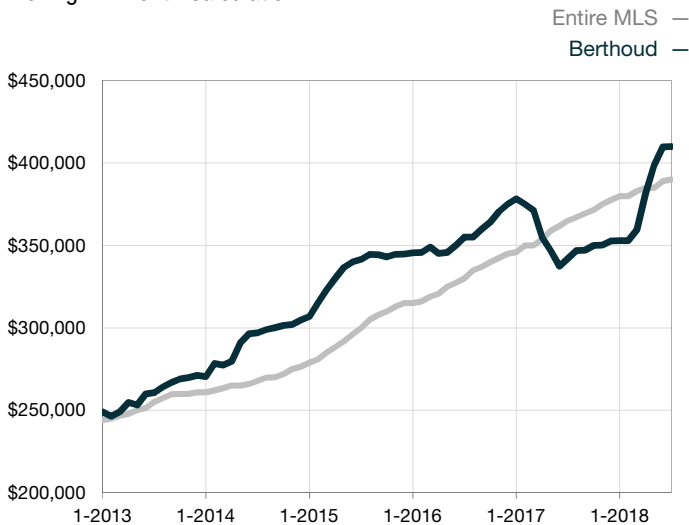
Single Family Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
New Listings	45	44	- 2.2%	378	300	- 20.6%
Sold Listings	33	41	+ 24.2%	296	194	- 34.5%
Median Sales Price*	\$403,404	\$415,870	+ 3.1%	\$334,864	\$412,075	+ 23.1%
Average Sales Price*	\$455,361	\$460,197	+ 1.1%	\$382,838	\$454,707	+ 18.8%
Percent of List Price Received*	100.1%	100.3%	+ 0.2%	100.4%	99.7%	- 0.7%
Days on Market Until Sale	107	92	- 14.0%	94	84	- 10.6%
Inventory of Homes for Sale	93	112	+ 20.4%	--	--	--
Months Supply of Inventory	2.9	4.1	+ 41.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
New Listings	4	4	0.0%	32	29	- 9.4%
Sold Listings	1	1	0.0%	12	14	+ 16.7%
Median Sales Price*	\$450,000	\$420,515	- 6.6%	\$296,350	\$338,850	+ 14.3%
Average Sales Price*	\$450,000	\$420,515	- 6.6%	\$307,681	\$345,591	+ 12.3%
Percent of List Price Received*	100.0%	105.4%	+ 5.4%	99.6%	101.2%	+ 1.6%
Days on Market Until Sale	71	8	- 88.7%	61	54	- 11.5%
Inventory of Homes for Sale	15	10	- 33.3%	--	--	--
Months Supply of Inventory	6.8	4.8	- 29.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

