

Local Market Update for July 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

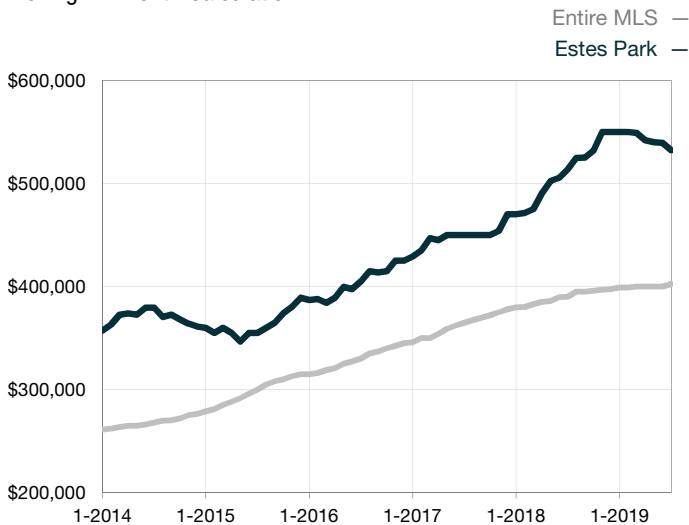
Single Family Key Metrics	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
New Listings	33	30	- 9.1%	192	159	- 17.2%
Sold Listings	13	17	+ 30.8%	112	95	- 15.2%
Median Sales Price*	\$590,000	\$430,000	- 27.1%	\$532,500	\$505,000	- 5.2%
Average Sales Price*	\$630,808	\$518,268	- 17.8%	\$600,678	\$553,637	- 7.8%
Percent of List Price Received*	98.2%	96.9%	- 1.3%	98.1%	97.7%	- 0.4%
Days on Market Until Sale	55	53	- 3.6%	80	92	+ 15.0%
Inventory of Homes for Sale	73	66	- 9.6%	--	--	--
Months Supply of Inventory	4.4	4.1	- 6.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
New Listings	18	20	+ 11.1%	98	114	+ 16.3%
Sold Listings	12	7	- 41.7%	66	67	+ 1.5%
Median Sales Price*	\$210,700	\$375,000	+ 78.0%	\$295,000	\$355,000	+ 20.3%
Average Sales Price*	\$185,429	\$371,432	+ 100.3%	\$295,853	\$358,972	+ 21.3%
Percent of List Price Received*	91.0%	99.0%	+ 8.8%	96.5%	98.0%	+ 1.6%
Days on Market Until Sale	76	102	+ 34.2%	74	81	+ 9.5%
Inventory of Homes for Sale	31	41	+ 32.3%	--	--	--
Months Supply of Inventory	2.7	4.1	+ 51.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

