

**Regional Snapshot 2018- Loveland/Berthoud Residential Detached**

<b>LOVELAND/BERTHOUD RES</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	289	331	387	441	485	469
Previous Year Active	374	417	453	484	513	622
% Difference Previous Yr	-22.7%	-20.6%	-14.6%	-8.9%	-5.5%	-24.6%
<b>Monthly # of Sold Listings</b>	122	96	145	153	232	238
<b>Monthly Median Sales Price</b>	\$399,500	\$385,815	\$380,465	\$387,500	\$406,500	\$389,577
Previous Year Median	\$341,000	\$372,750	\$357,685	\$339,900	\$350,000	\$355,250
% Difference Previous Yr	17.2%	3.5%	6.4%	14.0%	16.1%	9.7%
<b>Monthly \$ Volume</b>	\$56,056,119	\$42,550,490	\$59,458,840	\$64,211,903	\$102,842,220	\$103,484,691
Previous Year Monthly \$ Volume	\$44,119,174	\$42,679,713	\$78,599,095	\$86,118,273	\$109,999,209	\$102,429,384
% Difference Previous Yr	27.1%	-0.3%	-24.4%	-25.4%	-6.5%	1.0%
<b>YTD # of Listings Sold</b>	122	218	363	516	748	986
Previous Year # Sold	115	217	414	643	915	1155
% Difference Previous Yr	6.1%	0.5%	-12.3%	-19.8%	-18.3%	-14.6%
<b>Monthly Avg Days on Market (ADOM)</b>	90	93	83	77	67	62
<b>YTD ADOM</b>	90	91	86	84	78	74
Previous Year ADOM	87	85	85	82	79	77
% Difference Previous Yr	3.4%	7.1%	1.2%	2.4%	-1.3%	-3.9%
<b>YTD \$ Volume</b>	\$56,056,119	\$98,606,609	\$158,065,449	\$222,277,352	\$325,119,572	\$428,604,263
Previous Year YTD \$ Volume	\$44,119,174	\$86,798,887	\$165,397,982	\$251,516,255	\$361,515,464	\$463,944,848
% Difference Previous Yr	27.1%	13.6%	-4.4%	-11.6%	-10.1%	-7.6%

<b>LOVELAND/BERTHOUD RES (cont'd)</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>YTD</b>
<b>Monthly Active Listing Snapshot</b>	484	475	429	432	372	301	
Previous Year Active	618	546	513	470	387	282	5679
% Difference Previous Yr	-21.7%	-13.0%	-16.4%	-8.1%	-3.9%	6.7%	-100.0%
<b>Monthly # of Sold Listings</b>	211	205	180	163	138	149	
<b>Monthly Median Sales Price</b>	\$380,000	\$400,000	\$387,200	\$389,900	\$408,326	\$370,000	
Previous Year Median	\$362,500	\$383,250	\$347,000	\$390,000	\$384,950	\$385,000	\$360,000
% Difference Previous Yr	4.8%	4.4%	11.6%	0.0%	6.1%	-3.9%	-100.0%
<b>Monthly \$ Volume</b>	\$92,699,932	\$93,135,216	\$77,524,769	\$71,872,834	\$61,209,728	\$61,618,519	
Previous Year Monthly \$ Volume	\$92,485,065	\$101,781,708	\$74,862,509	\$84,542,990	\$78,184,471	\$74,128,073	\$969,929,664
% Difference Previous Yr	0.2%	-8.5%	3.6%	-15.0%	-21.7%	-16.9%	-100.0%
<b>YTD # of Listings Sold</b>	1,197	1,402	1,582	1,745	1,883	2,032	2,032
Previous Year # Sold	1372	1610	1794	1990	2176	2348	2348
% Difference Previous Yr	-12.8%	-12.9%	-11.8%	-12.3%	-13.5%	-13.5%	-13.5%
<b>Monthly Avg Days on Market (ADOM)</b>	74	71	74	72	75	76	
<b>YTD ADOM</b>	74	74	74	74	74	74	
Previous Year ADOM	76	77	77	77	76	77	77
% Difference Previous Yr	-2.6%	-3.9%	-3.9%	-3.9%	-2.6%	-3.9%	-100.0%
<b>YTD \$ Volume</b>	\$521,304,195	\$614,439,411	\$691,964,180	\$763,837,014	\$825,046,742	\$886,665,261	\$886,665,261
Previous Year YTD \$ Volume	\$556,429,913	\$658,211,621	\$733,074,130	\$817,617,120	\$895,801,591	\$969,929,664	\$969,929,664
% Difference Previous Yr	-6.3%	-6.7%	-5.6%	-6.6%	-7.9%	-8.6%	-8.6%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract". To Be Built & Under Construction are excluded from active results as of 3/2012.

**Regional Snapshot 2018 - Loveland/Berthoud Attached Dwelling**

<b>LOVELAND/BERTHOUD ATD DWELL</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	38	57	53	62	51	50
Previous Year Active	37	26	31	47	48	61
% Difference Previous Yr	2.7%	119.2%	71.0%	31.9%	6.3%	-18.0%
<b>Monthly # of Sold Listings</b>	18	22	25	35	47	52
<b>Monthly Median Sales Price</b>	\$293,750	\$287,950	\$290,000	\$306,000	\$305,912	\$293,000
Previous Year Median	\$252,200	\$268,000	\$247,500	\$252,000	\$262,122	\$274,900
% Difference Previous Yr	16.5%	7.4%	17.2%	21.4%	16.7%	6.6%
<b>Monthly \$ Volume</b>	\$5,435,727	\$7,022,689	\$7,575,301	\$10,658,798	\$14,560,051	\$15,818,377
Previous Year Monthly \$ Volume	\$3,805,693	\$4,850,441	\$4,151,973	\$3,499,727	\$9,270,569	\$7,319,484
% Difference Previous Yr	42.8%	44.8%	82.5%	204.6%	57.1%	116.1%
<b>YTD # of Listings Sold</b>	18	40	65	100	147	199
Previous Year # Sold	14	31	47	60	95	121
% Difference Previous Yr	28.6%	29.0%	38.3%	66.7%	54.7%	64.5%
<b>Monthly Avg Days on Market (ADOM)</b>	116	129	106	113	124	118
<b>YTD ADOM</b>	116	123	119	117	119	120
Previous Year ADOM	83	78	71	71	64	63
% Difference Previous Yr	39.8%	57.7%	67.6%	64.8%	85.9%	90.5%
<b>YTD \$ Volume</b>	\$5,435,727	\$12,458,416	\$20,033,717	\$30,692,515	\$45,252,566	\$61,070,943
Previous Year YTD \$ Volume	\$3,805,693	\$8,656,134	\$12,808,107	\$16,307,834	\$25,578,403	\$32,897,887
% Difference Previous Yr	42.8%	43.9%	56.4%	88.2%	76.9%	85.6%

<b>LOVELAND/BERTHOUD ATD DWELL (cont'd)</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>YTD</b>
<b>Monthly Active Listing Snapshot</b>	48	39	41	53	43	51	
Previous Year Active	57	44	51	47	36	34	519
% Difference Previous Yr	-15.8%	-11.4%	-19.6%	12.8%	19.4%	50.0%	-100.0%
<b>Monthly # of Sold Listings</b>	32	45	24	20	29	24	
<b>Monthly Median Sales Price</b>	\$287,500	\$305,000	\$299,000	\$305,000	\$341,285	\$300,000	
Previous Year Median	\$261,777	\$250,000	\$273,200	\$314,774	\$277,225	\$299,950	\$268,000
% Difference Previous Yr	9.8%	22.0%	9.4%	-3.1%	23.1%	0.0%	-100.0%
<b>Monthly \$ Volume</b>	\$9,483,661	\$14,303,114	\$7,423,924	\$6,399,970	\$9,920,251	\$7,646,513	
Previous Year Monthly \$ Volume	\$9,236,600	\$7,395,779	\$6,620,900	\$6,162,898	\$9,160,763	\$6,709,494	\$78,184,321
% Difference Previous Yr	2.7%	93.4%	12.1%	3.8%	8.3%	14.0%	-100.0%
<b>YTD # of Listings Sold</b>	231	276	300	320	349	373	373
Previous Year # Sold	153	181	205	225	257	279	279
% Difference Previous Yr	51.0%	52.5%	46.3%	42.2%	35.8%	33.7%	33.7%
<b>Monthly Avg Days on Market (ADOM)</b>	78	107	101	100	137	121	
<b>YTD ADOM</b>	116	114	113	112	115	115	
Previous Year ADOM	63	63	61	64	71	78	78
% Difference Previous Yr	84.1%	81.0%	85.2%	75.0%	62.0%	47.4%	-100.0%
<b>YTD \$ Volume</b>	\$70,554,604	\$84,857,718	\$92,281,642	\$98,681,612	\$108,601,863	\$116,248,376	\$116,248,376
Previous Year YTD \$ Volume	\$42,134,487	\$49,530,266	\$56,151,166	\$62,314,064	\$71,474,827	\$78,184,321	\$78,184,321
% Difference Previous Yr	67.5%	71.3%	64.3%	58.4%	51.9%	48.7%	48.7%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), attached dwelling properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract" date. To Be Built & Under Construction are excluded from active results as of 3/2012.