

Regional Snapshot 2019 - Loveland/Berthoud Residential Detached

| LOVELAND/BERTHOUD RES | Jan | Feb |
|--|---------------------|---------------------|
| Monthly Active Listing Snapshot | 353 | 382 |
| Previous Year Active | 289 | 331 |
| % Difference Previous Yr | 22.1% | 15.4% |
| Monthly # of Sold Listings | 104 | 106 |
| Monthly Median Sales Price | \$379,950 | \$400,000 |
| Previous Year Median | \$399,500 | \$385,815 |
| % Difference Previous Yr | -4.9% | 3.7% |
| Monthly \$ Volume | \$45,870,666 | \$50,786,794 |
| Previous Year Monthly \$ Volume | \$56,056,119 | \$42,550,490 |
| % Difference Previous Yr | -18.2% | 19.4% |
| YTD # of Listings Sold | 104 | 210 |
| Previous Year # Sold | 122 | 218 |
| % Difference Previous Yr | -14.8% | -3.7% |
| Monthly Avg Days on Market (ADOM) | 82 | 89 |
| YTD ADOM | 86 | 86 |
| Previous Year ADOM | 90 | 91 |
| % Difference Previous Yr | -4.4% | -5.5% |
| YTD \$ Volume | \$45,870,666 | \$96,657,460 |
| Previous Year YTD \$ Volume | \$56,056,119 | \$98,606,609 |
| % Difference Previous Yr | -18.2% | -2.0% |

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract". To Be Builts & Under Construction are excluded from active results as of 3/2012.

Regional Snapshot 2019 - Loveland/Berthoud Attached Dwelling

| LOVELAND/BERTHOUD ATD DWELL | Jan | Feb |
|--|--------------------|--------------------|
| Monthly Active Listing Snapshot | 63 | 61 |
| Previous Year Active | 38 | 57 |
| % Difference Previous Yr | 65.8% | 7.0% |
| Monthly # of Sold Listings | 9 | 20 |
| Monthly Median Sales Price | \$284,000 | \$302,500 |
| Previous Year Median | \$293,750 | \$287,950 |
| % Difference Previous Yr | -3.3% | 5.1% |
| Monthly \$ Volume | \$2,755,865 | \$6,180,494 |
| Previous Year Monthly \$ Volume | \$5,435,727 | \$7,022,689 |
| % Difference Previous Yr | -49.3% | -12.0% |
| YTD # of Listings Sold | 9 | 29 |
| Previous Year # Sold | 18 | 40 |
| % Difference Previous Yr | -50.0% | -27.5% |
| Monthly Avg Days on Market (ADOM) | 177 | 156 |
| YTD ADOM | 138 | 162 |
| Previous Year ADOM | 116 | 123 |
| % Difference Previous Yr | 19.0% | 31.7% |
| YTD \$ Volume | \$2,755,865 | \$8,936,359 |
| Previous Year YTD \$ Volume | \$5,435,727 | \$12,458,416 |
| % Difference Previous Yr | -49.3% | -28.3% |

Statistics refer to the Loveland/Berthoud area (IRES Area 9), attached dwelling properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract" date. To Be Builts & Under Construction are excluded from active results as of 3/2012.