

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

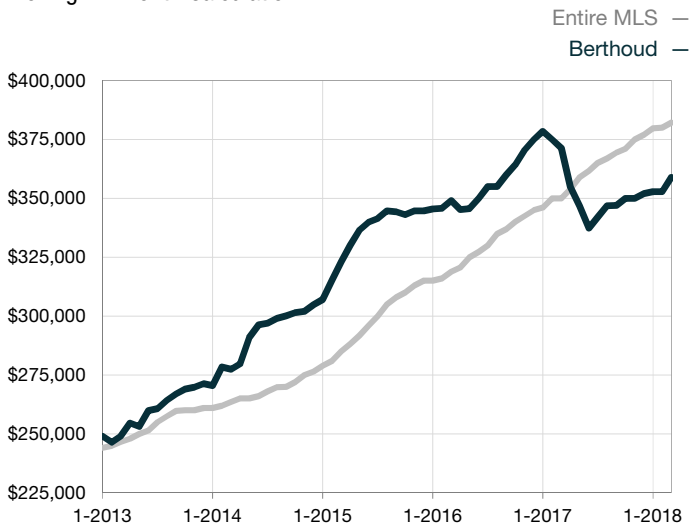
Single Family Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
New Listings	96	32	- 66.7%	204	89	- 56.4%
Sold Listings	36	21	- 41.7%	65	48	- 26.2%
Median Sales Price*	\$319,597	\$400,000	+ 25.2%	\$365,950	\$405,457	+ 10.8%
Average Sales Price*	\$395,488	\$428,149	+ 8.3%	\$402,701	\$441,481	+ 9.6%
Percent of List Price Received*	100.1%	99.5%	- 0.6%	99.7%	99.6%	- 0.1%
Days on Market Until Sale	107	79	- 26.2%	102	100	- 2.0%
Inventory of Homes for Sale	82	75	- 8.5%	--	--	--
Months Supply of Inventory	4.4	2.2	- 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
New Listings	10	4	- 60.0%	21	13	- 38.1%
Sold Listings	4	2	- 50.0%	5	3	- 40.0%
Median Sales Price*	\$264,925	\$352,338	+ 33.0%	\$292,700	\$320,600	+ 9.5%
Average Sales Price*	\$266,188	\$352,338	+ 32.4%	\$280,574	\$326,225	+ 16.3%
Percent of List Price Received*	100.5%	100.4%	- 0.1%	101.5%	100.0%	- 1.5%
Days on Market Until Sale	52	37	- 28.8%	73	31	- 57.5%
Inventory of Homes for Sale	12	6	- 50.0%	--	--	--
Months Supply of Inventory	5.0	3.2	- 36.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

