

# Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Estes Park

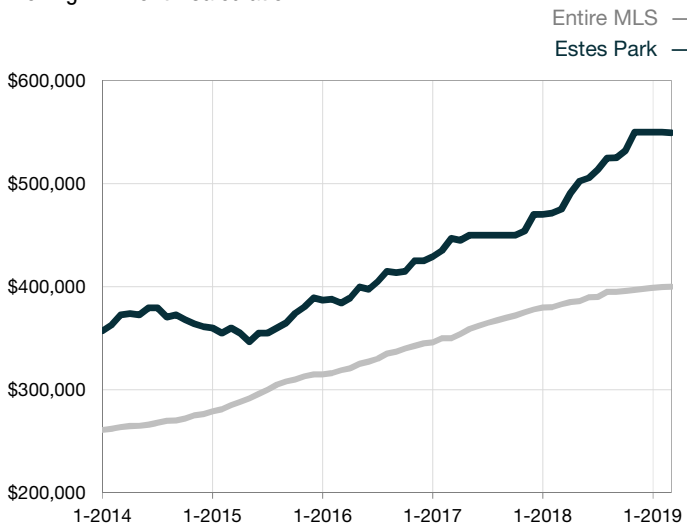
Single Family	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	29	14	- 51.7%	58	42	- 27.6%
Sold Listings	16	11	- 31.3%	38	27	- 28.9%
Median Sales Price*	\$604,500	<b>\$549,000</b>	- 9.2%	\$574,500	<b>\$532,500</b>	- 7.3%
Average Sales Price*	\$634,719	<b>\$610,273</b>	- 3.9%	\$603,409	<b>\$565,241</b>	- 6.3%
Percent of List Price Received*	97.0%	<b>98.2%</b>	+ 1.2%	97.0%	<b>97.3%</b>	+ 0.3%
Days on Market Until Sale	101	81	- 19.8%	114	109	- 4.4%
Inventory of Homes for Sale	43	43	0.0%	--	--	--
Months Supply of Inventory	2.7	2.6	- 3.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	15	16	+ 6.7%	37	45	+ 21.6%
Sold Listings	7	6	- 14.3%	19	22	+ 15.8%
Median Sales Price*	\$270,000	<b>\$364,950</b>	+ 35.2%	\$270,000	<b>\$370,000</b>	+ 37.0%
Average Sales Price*	\$321,143	<b>\$326,433</b>	+ 1.6%	\$309,794	<b>\$363,630</b>	+ 17.4%
Percent of List Price Received*	100.2%	<b>98.7%</b>	- 1.5%	99.2%	<b>98.3%</b>	- 0.9%
Days on Market Until Sale	120	78	- 35.0%	78	79	+ 1.3%
Inventory of Homes for Sale	26	32	+ 23.1%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

