

# Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Fort Collins

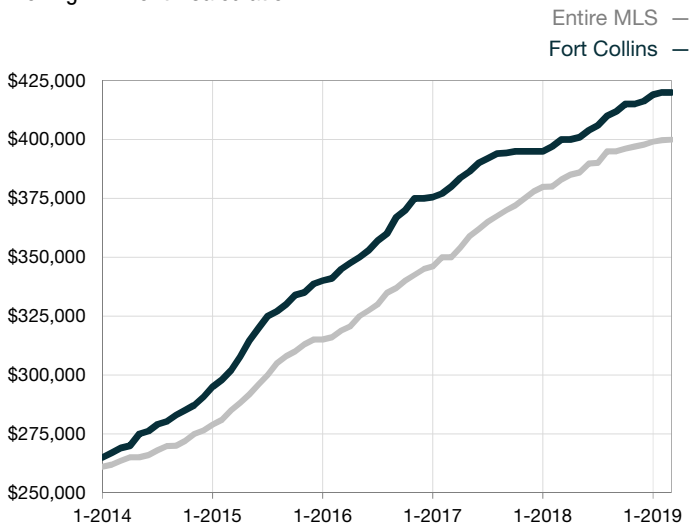
Single Family	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	269	206	- 23.4%	621	561	- 9.7%
Sold Listings	190	160	- 15.8%	465	371	- 20.2%
Median Sales Price*	\$424,500	<b>\$425,000</b>	+ 0.1%	\$405,314	<b>\$420,000</b>	+ 3.6%
Average Sales Price*	\$453,383	<b>\$467,964</b>	+ 3.2%	\$452,713	<b>\$461,844</b>	+ 2.0%
Percent of List Price Received*	99.9%	<b>99.2%</b>	- 0.7%	99.4%	<b>98.9%</b>	- 0.5%
Days on Market Until Sale	62	<b>58</b>	- 6.5%	72	<b>64</b>	- 11.1%
Inventory of Homes for Sale	217	<b>219</b>	+ 0.9%	--	--	--
Months Supply of Inventory	1.1	<b>1.2</b>	+ 9.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	101	89	- 11.9%	221	217	- 1.8%
Sold Listings	52	58	+ 11.5%	144	142	- 1.4%
Median Sales Price*	\$272,250	<b>\$313,425</b>	+ 15.1%	\$273,750	<b>\$310,000</b>	+ 13.2%
Average Sales Price*	\$306,468	<b>\$313,365</b>	+ 2.3%	\$300,605	<b>\$306,504</b>	+ 2.0%
Percent of List Price Received*	99.9%	<b>99.6%</b>	- 0.3%	99.4%	<b>98.9%</b>	- 0.5%
Days on Market Until Sale	55	73	+ 32.7%	71	90	+ 26.8%
Inventory of Homes for Sale	96	78	- 18.8%	--	--	--
Months Supply of Inventory	1.4	<b>1.2</b>	- 14.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

