

Local Market Update for May 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

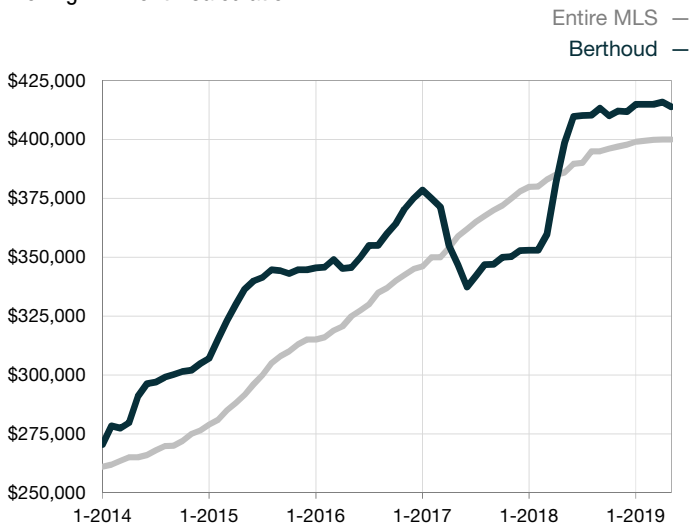
| Single Family Key Metrics | May | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 05-2018 | Thru 05-2019 | Percent Change from Previous Year |
| New Listings | 53 | 58 | + 9.4% | 209 | 254 | + 21.5% |
| Sold Listings | 36 | 49 | + 36.1% | 113 | 179 | + 58.4% |
| Median Sales Price* | \$435,892 | \$407,000 | - 6.6% | \$414,900 | \$417,000 | + 0.5% |
| Average Sales Price* | \$462,975 | \$446,047 | - 3.7% | \$462,146 | \$450,547 | - 2.5% |
| Percent of List Price Received* | 99.6% | 100.8% | + 1.2% | 99.7% | 99.5% | - 0.2% |
| Days on Market Until Sale | 59 | 82 | + 39.0% | 82 | 106 | + 29.3% |
| Inventory of Homes for Sale | 98 | 91 | - 7.1% | -- | -- | -- |
| Months Supply of Inventory | 3.5 | 2.8 | - 20.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo Key Metrics | May | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 05-2018 | Thru 05-2019 | Percent Change from Previous Year |
| New Listings | 10 | 10 | 0.0% | 23 | 35 | + 52.2% |
| Sold Listings | 2 | 4 | + 100.0% | 11 | 12 | + 9.1% |
| Median Sales Price* | \$374,758 | \$350,240 | - 6.5% | \$320,970 | \$319,699 | - 0.4% |
| Average Sales Price* | \$374,758 | \$355,888 | - 5.0% | \$333,824 | \$313,216 | - 6.2% |
| Percent of List Price Received* | 105.9% | 103.0% | - 2.7% | 100.8% | 101.7% | + 0.9% |
| Days on Market Until Sale | 89 | 110 | + 23.6% | 70 | 110 | + 57.1% |
| Inventory of Homes for Sale | 9 | 14 | + 55.6% | -- | -- | -- |
| Months Supply of Inventory | 4.3 | 5.5 | + 27.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

