

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

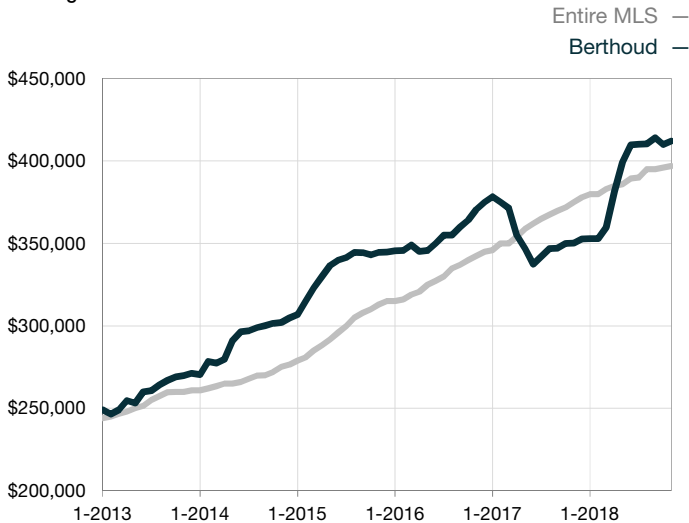
Single Family	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	26	38	+ 46.2%	502	458	- 8.8%
Sold Listings	26	22	- 15.4%	412	296	- 28.2%
Median Sales Price*	\$429,950	\$435,474	+ 1.3%	\$349,925	\$413,203	+ 18.1%
Average Sales Price*	\$501,845	\$473,888	- 5.6%	\$402,366	\$457,022	+ 13.6%
Percent of List Price Received*	99.2%	99.7%	+ 0.5%	100.2%	99.7%	- 0.5%
Days on Market Until Sale	75	89	+ 18.7%	94	86	- 8.5%
Inventory of Homes for Sale	69	119	+ 72.5%	--	--	--
Months Supply of Inventory	1.9	4.5	+ 136.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	4	--	42	39	- 7.1%
Sold Listings	2	0	- 100.0%	20	22	+ 10.0%
Median Sales Price*	\$333,750	\$0	- 100.0%	\$297,500	\$327,985	+ 10.2%
Average Sales Price*	\$333,750	\$0	- 100.0%	\$304,456	\$336,995	+ 10.7%
Percent of List Price Received*	98.7%	0.0%	- 100.0%	99.6%	100.9%	+ 1.3%
Days on Market Until Sale	66	0	- 100.0%	67	69	+ 3.0%
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	2.2	3.5	+ 59.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

