

Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

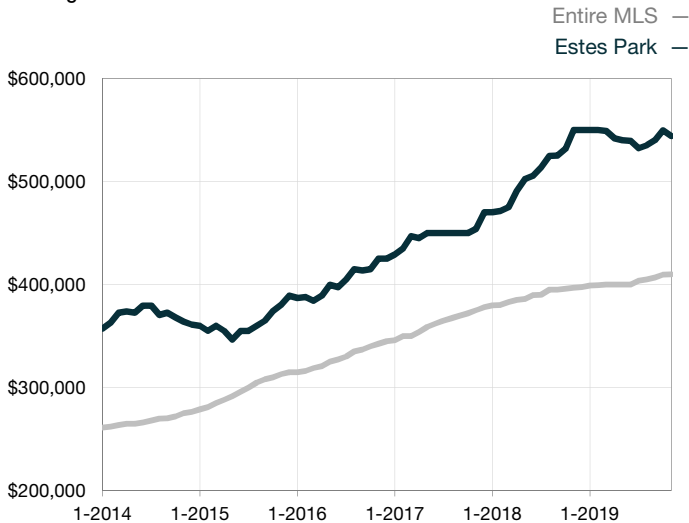
Single Family	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	11	12	+ 9.1%	276	234	- 15.2%
Sold Listings	21	19	- 9.5%	199	181	- 9.0%
Median Sales Price*	\$675,000	\$560,000	- 17.0%	\$550,000	\$540,000	- 1.8%
Average Sales Price*	\$708,310	\$562,358	- 20.6%	\$601,297	\$593,018	- 1.4%
Percent of List Price Received*	96.3%	99.0%	+ 2.8%	97.9%	97.5%	- 0.4%
Days on Market Until Sale	105	112	+ 6.7%	84	103	+ 22.6%
Inventory of Homes for Sale	62	44	- 29.0%	--	--	--
Months Supply of Inventory	3.5	2.7	- 22.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	15	9	- 40.0%	162	177	+ 9.3%
Sold Listings	8	9	+ 12.5%	110	123	+ 11.8%
Median Sales Price*	\$352,000	\$260,413	- 26.0%	\$310,000	\$363,000	+ 17.1%
Average Sales Price*	\$367,113	\$308,846	- 15.9%	\$310,654	\$358,125	+ 15.3%
Percent of List Price Received*	98.3%	96.8%	- 1.5%	96.4%	97.9%	+ 1.6%
Days on Market Until Sale	76	90	+ 18.4%	72	78	+ 8.3%
Inventory of Homes for Sale	39	37	- 5.1%	--	--	--
Months Supply of Inventory	4.0	3.4	- 15.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

