

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

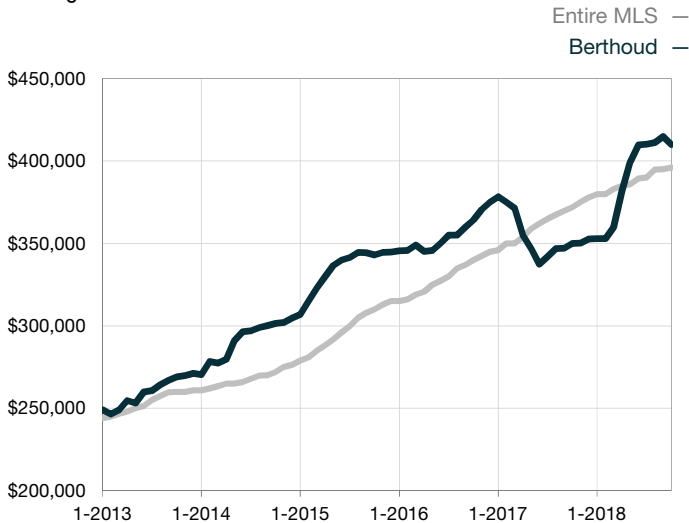
Single Family Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	38	28	- 26.3%	476	420	- 11.8%
Sold Listings	25	24	- 4.0%	386	273	- 29.3%
Median Sales Price*	\$439,900	\$389,900	- 11.4%	\$347,035	\$409,750	+ 18.1%
Average Sales Price*	\$530,081	\$412,193	- 22.2%	\$395,665	\$455,946	+ 15.2%
Percent of List Price Received*	100.1%	99.2%	- 0.9%	100.3%	99.7%	- 0.6%
Days on Market Until Sale	86	101	+ 17.4%	95	86	- 9.5%
Inventory of Homes for Sale	84	113	+ 34.5%	--	--	--
Months Supply of Inventory	2.4	4.2	+ 75.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	4	1	- 75.0%	42	34	- 19.0%
Sold Listings	3	2	- 33.3%	18	22	+ 22.2%
Median Sales Price*	\$328,500	\$331,000	+ 0.8%	\$293,850	\$327,985	+ 11.6%
Average Sales Price*	\$317,452	\$331,000	+ 4.3%	\$301,201	\$336,995	+ 11.9%
Percent of List Price Received*	100.6%	99.5%	- 1.1%	99.7%	100.9%	+ 1.2%
Days on Market Until Sale	114	49	- 57.0%	67	69	+ 3.0%
Inventory of Homes for Sale	13	8	- 38.5%	--	--	--
Months Supply of Inventory	5.6	3.5	- 37.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

