

# Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Fort Collins

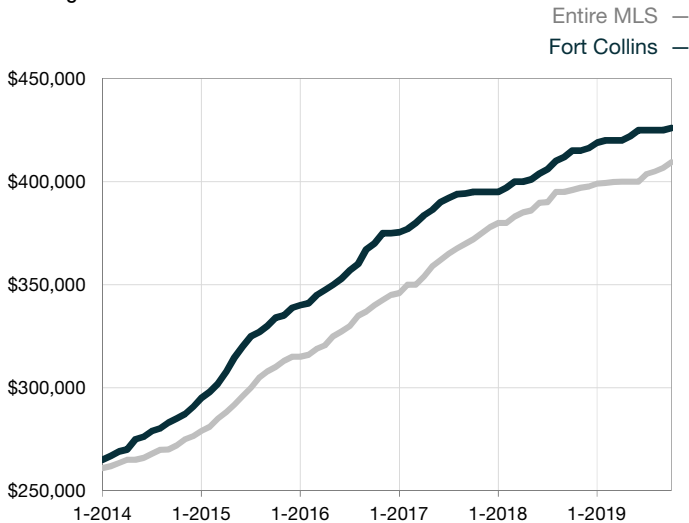
Single Family Key Metrics	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
New Listings	204	206	+ 1.0%	2,498	2,471	- 1.1%
Sold Listings	165	163	- 1.2%	1,968	1,762	- 10.5%
Median Sales Price*	\$415,000	\$426,000	+ 2.7%	\$418,573	\$430,000	+ 2.7%
Average Sales Price*	\$476,945	\$488,518	+ 2.4%	\$464,093	\$475,834	+ 2.5%
Percent of List Price Received*	98.6%	98.5%	- 0.1%	99.7%	99.2%	- 0.5%
Days on Market Until Sale	65	78	+ 20.0%	58	59	+ 1.7%
Inventory of Homes for Sale	339	370	+ 9.1%	--	--	--
Months Supply of Inventory	1.8	2.2	+ 22.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
New Listings	63	78	+ 23.8%	845	916	+ 8.4%
Sold Listings	59	47	- 20.3%	704	646	- 8.2%
Median Sales Price*	\$290,000	\$297,000	+ 2.4%	\$299,900	\$295,000	- 1.6%
Average Sales Price*	\$314,875	\$309,255	- 1.8%	\$311,193	\$311,590	+ 0.1%
Percent of List Price Received*	99.1%	97.9%	- 1.2%	100.0%	99.1%	- 0.9%
Days on Market Until Sale	55	75	+ 36.4%	82	67	- 18.3%
Inventory of Homes for Sale	138	159	+ 15.2%	--	--	--
Months Supply of Inventory	2.0	2.5	+ 25.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

