

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

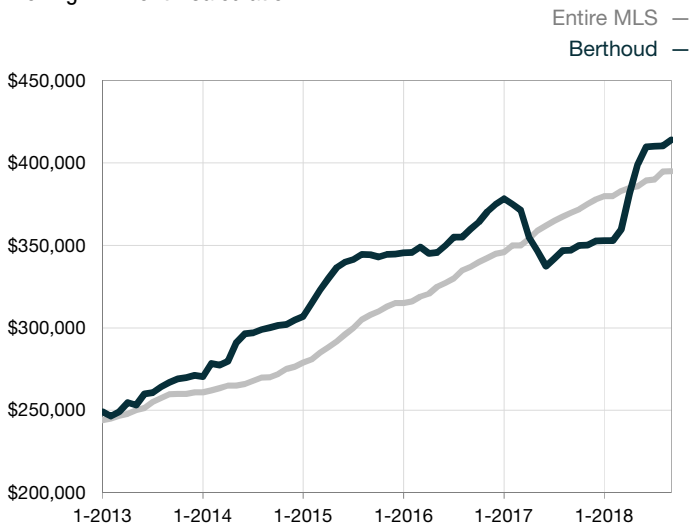
Single Family	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	36	36	0.0%	438	377	- 13.9%
Sold Listings	25	24	- 4.0%	361	246	- 31.9%
Median Sales Price*	\$374,190	\$418,745	+ 11.9%	\$340,250	\$411,000	+ 20.8%
Average Sales Price*	\$391,230	\$471,291	+ 20.5%	\$386,356	\$459,905	+ 19.0%
Percent of List Price Received*	99.8%	99.7%	- 0.1%	100.3%	99.8%	- 0.5%
Days on Market Until Sale	91	83	- 8.8%	96	84	- 12.5%
Inventory of Homes for Sale	75	112	+ 49.3%	--	--	--
Months Supply of Inventory	2.2	4.2	+ 90.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	2	+ 100.0%	38	33	- 13.2%
Sold Listings	2	1	- 50.0%	15	20	+ 33.3%
Median Sales Price*	\$271,050	\$289,900	+ 7.0%	\$292,700	\$327,985	+ 12.1%
Average Sales Price*	\$271,050	\$289,900	+ 7.0%	\$297,951	\$337,595	+ 13.3%
Percent of List Price Received*	98.6%	98.3%	- 0.3%	99.5%	101.1%	+ 1.6%
Days on Market Until Sale	43	92	+ 114.0%	57	71	+ 24.6%
Inventory of Homes for Sale	13	8	- 38.5%	--	--	--
Months Supply of Inventory	6.2	3.4	- 45.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

