

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

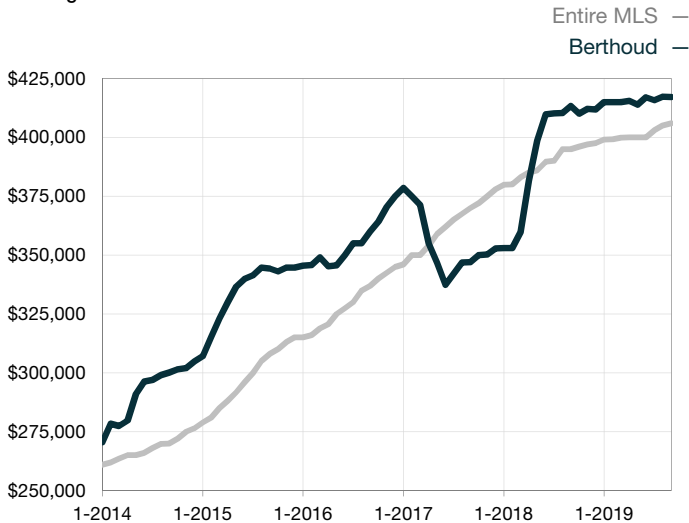
Single Family Key Metrics	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
New Listings	42	35	- 16.7%	391	426	+ 9.0%
Sold Listings	26	23	- 11.5%	251	349	+ 39.0%
Median Sales Price*	\$418,745	\$425,000	+ 1.5%	\$410,000	\$417,000	+ 1.7%
Average Sales Price*	\$471,576	\$486,714	+ 3.2%	\$459,496	\$462,303	+ 0.6%
Percent of List Price Received*	99.0%	99.8%	+ 0.8%	99.7%	99.5%	- 0.2%
Days on Market Until Sale	89	70	- 21.3%	84	98	+ 16.7%
Inventory of Homes for Sale	123	90	- 26.8%	--	--	--
Months Supply of Inventory	4.6	2.5	- 45.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
New Listings	2	3	+ 50.0%	33	61	+ 84.8%
Sold Listings	1	2	+ 100.0%	20	23	+ 15.0%
Median Sales Price*	\$289,900	\$410,995	+ 41.8%	\$327,985	\$325,397	- 0.8%
Average Sales Price*	\$289,900	\$410,995	+ 41.8%	\$337,595	\$336,625	- 0.3%
Percent of List Price Received*	98.3%	100.0%	+ 1.7%	101.1%	101.4%	+ 0.3%
Days on Market Until Sale	92	109	+ 18.5%	71	92	+ 29.6%
Inventory of Homes for Sale	8	14	+ 75.0%	--	--	--
Months Supply of Inventory	3.4	5.0	+ 47.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

