

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

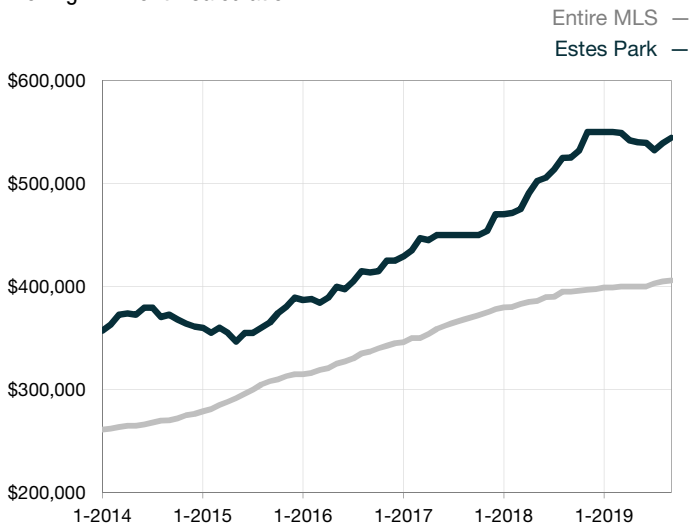
Single Family	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	22	24	+ 9.1%	244	205	- 16.0%
Sold Listings	14	19	+ 35.7%	151	136	- 9.9%
Median Sales Price*	\$516,500	\$600,000	+ 16.2%	\$540,000	\$530,000	- 1.9%
Average Sales Price*	\$536,014	\$652,547	+ 21.7%	\$595,977	\$591,060	- 0.8%
Percent of List Price Received*	97.2%	94.8%	- 2.5%	98.1%	97.3%	- 0.8%
Days on Market Until Sale	73	122	+ 67.1%	82	108	+ 31.7%
Inventory of Homes for Sale	62	59	- 4.8%	--	--	--
Months Supply of Inventory	3.9	3.6	- 7.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	15	18	+ 20.0%	134	156	+ 16.4%
Sold Listings	8	14	+ 75.0%	90	101	+ 12.2%
Median Sales Price*	\$375,000	\$381,450	+ 1.7%	\$301,000	\$365,000	+ 21.3%
Average Sales Price*	\$395,125	\$402,236	+ 1.8%	\$305,022	\$360,555	+ 18.2%
Percent of List Price Received*	99.2%	98.7%	- 0.5%	96.0%	97.8%	+ 1.9%
Days on Market Until Sale	37	57	+ 54.1%	73	77	+ 5.5%
Inventory of Homes for Sale	32	47	+ 46.9%	--	--	--
Months Supply of Inventory	2.9	4.3	+ 48.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

